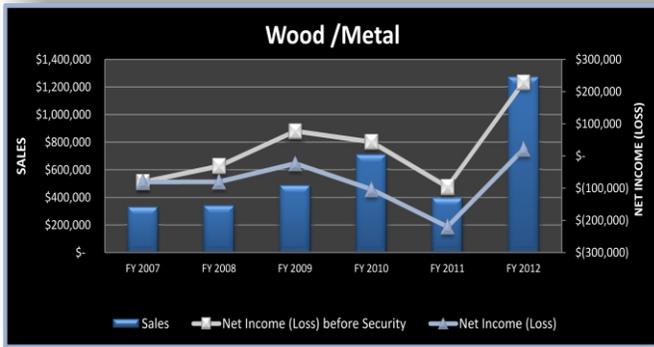


# Owned and Operated Success

The Owned and Operated business of Arizona Correctional Industries consist of thirteen different business operations located throughout the state. ACI is responsible for all aspects of these operations including marketing, sales, design, manufacturing, and delivery. Four shops stood out as success stories during the past fiscal year with each making a contribution towards ACI's growth.

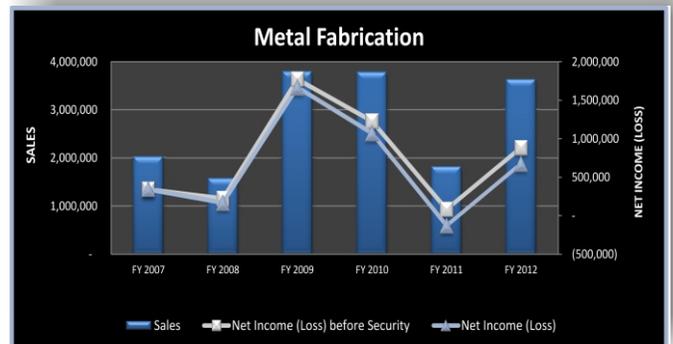


## Wood/Metal increased sales by 222%

- Northern Arizona University
- Arizona Board of Respiratory Examiners
- Maricopa Community Colleges

## Metal Fabrication increased sales by 100%

- Swift Trucking
- Gestamp and Rio Glass



## Sign Shop increased sales by 9%

- University of Arizona
- Shop profitability rose for the first time in years thanks to management's continuous improvement efforts.



## Print Shop increased sales by 35%

- High order volume - DES and other state agencies